***Our population is aging……..but doctor’s aren’t keeping up.***

***(HEARING & BALANCE: A Mobile Diagnostics Company)***

1. ***Balance:***

-One of EVERY three people 65 and over will fall in the next 12 months

-Of these, more than half will die or be permanently disabled from the fall.

-Many of these falls could be prevented leading to longer and better lives….and less lawsuits too!

 ***2) Hearing:***

*-Only 14% of physicians properly screen for hearing loss*

*-Recent studies are linking hearing loss with brain atrophy, Alzheimers, and social dysfunction.*

*-In a quiet room with a physician, a patient’s hearing loss can go undetected during an exam*

***WHAT TO DO:***

1. ***Proper Screening*** *>> Patient Questionnaires and Technology*

*Once or twice per year a patient should complete a questionnaire while waiting for the appointment ----This questionnaire is used to assess balance problems*

*b. Computerized Technology can be inexpensively employed to test for balance loss (It can be done in 5 minutes and it is billable)*

*2)* ***Evaluation*** *>> State of the Art Balance Testing and Audiologic Testing*

 *-Once a patient has failed a screening then referral for hi-tech testing and evaluation is indicated.*

 *-Audiologic Testing will reveal the degree of loss and specify the type of loss*

 *-Balance testing utilizing infrared Oculography will identify the problem and possible source*

*3)* ***The Test Report*** *>> will advise you of the problems that your patient is experiencing.*

 *-Audiologic report will identify the loss. Counseling and possible remedies will be provided.*

 *\_Balance report will identify the type of dysfunction. Suggestions are in the report for further follow up.*

*4)* ***Your recommendation for the patient****:* ***Possible Referral (s)****>>*

 *-- Hearing: The type of loss and the solutions will be addressed with your patient at the testing. The exact results will be provided to you.*

*-- The detailed report will be returned to you with suggestions for treatment and or further work-up. You can prevent falls and the fall related injuries such as broken hips, arms, concussions, etc.*

***PLEASE CONTACT US AT (310) 775-7795 FOR MORE INFORMATION***

***Avg. Medicare Reimbursement for Balance Testing is $115 and takes only 5 minutes***